

Van Sales Representative

Your duties are to develop and maximise the distribution and sales of a product range as specified by the company within a given territory.

You are supplied with a 7.5 tonne shelved van/lorry to enable you to carry out your duties.

You **MUST** have at least a C1 classification on your driving licence to drive a 7.5 tonne vehicle.

You will be required to:-

- Visit a variety of retail outlets following a daily route plan as specified by the company.
- Within these outlets you will be required to:-
 - Use the equipment supplied and training given to sell the products as specified by the company suitable for that outlet.
 - Assemble the agreed goods from your van and deliver them into an area specified by the customer.
 - Using a hand held computer supplied by the company issue a delivery docket/invoice for goods supplied.
 - Where an invoice is raised collect payment in full for goods delivered.
 - Where appropriate you will be required to merchandise the goods delivered to meet the expectations of the customer.
 - Maintain reasonable stock levels on the van to ensure that customers' needs are met.

You are responsible for:-

- The goods loaded into the back of your van, both in terms of the condition of these goods which must be in pristine condition and ready for sale and for accountability for stock take purposes.
- The correct use of and maintenance of all equipment supplied by the company.
- The safe handling and maintenance of the company vehicle to include all daily checks for oil, water, tyre pressures etc., as well as the cleanliness of the exterior and cab.
- Completing all of the “end day” tasks as required and any other duties as may be required by the company from time to time.